

# AGENT INFORMATION SOFTWARE, INC.

## **Quarterly Reports**

Quarter Ended June 30, 2015 Trading Symbol: AIFS

### AGENT INFORMATION SOFTWARE, INC.

### Quarterly Report June 30, 2015 and 2014

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# AGENT INFORMATION SOFTWARE, INC. Quarterly Report

#### **Unaudited Consolidated Balance Sheets**

### June 30, 2015 and 2014

		June 30 2015	June 30 2014			
ASSETS						
Current assets:  Cash and cash equivalents Restricted cash Accounts receivable, trade Deferred income taxes, current Other current assets Total current assets	\$	580,219 246,961 69,425 96,000 148,651 1,141,256	\$	355,915 275,668 50,322 105,000 136,885 923,790		
Capitalized software, net Equipment, net		2,076,125 166,196		1,930,932 260,666		
Total assets	\$	3,383,577	\$	3,115,388		
LIABILITIES & STOCKHOLDERS' EQUITY						
Current liabilities: Current maturities on long-term debt Accounts payable, trade Deferred revenue Accrued payroll and related liabilities Other accrued liabilities Total current liabilities	\$	26,926 57,663 911,897 172,580 129,578 1,298,644	\$	26,352 93,196 866,762 205,202 192,588 1,384,100		
Long-term debt Deferred income taxes		45,437 67,000		72,648 105,000		
Total liabilities  Stockholders' equity:  Common stock, \$0.001 par value, 12,000,000 shares authorized, 4,269,610 shares issued and outstanding  Accumulated other comprehensive income (loss)  Accumulated deficit  Total stockholders' equity		3,279,150 (72,996) (1,233,658) 1,972,496		3,277,289 (37,295) (1,686,354) 1,553,640		
Total liabilities and stockholders' equity	\$	3,383,577	\$	3,115,388		

See accompanying notes to Unaudited Consolidated Financial Statements

# AGENT INFORMATION SOFTWARE, INC. Quarterly Report

### **Unaudited Consolidated Statements of Operations**

### For the Six Months Ended June 30, 2015 and 2014

	June 30 2015			June 30 2014		
Sales:						
Recurring sales	\$	2,313,042	\$	2,044,485		
Non-recurring sales		172,786		87,863		
Total net sales	' <u>-</u>	2,485,828		2,132,348		
Cost and expenses:						
Cost of sales		848,691		701,610		
Research and development		137,644		223,929		
Sales, marketing and customer service		837,561		832,430		
General and administrative	509,839			505,261		
Total costs and expenses		2,333,735		2,263,230		
Income from operations		152,093		(130,882)		
Other income (expense):						
Other income (expense), net	(427)			1,989		
Total other income (expense):		(427)		1,989		
Income before provision for income taxes		151,666		(128,893)		
Provision for income taxes		9,500		9,500		
Net income (loss)	\$	142,166	\$	(138,393)		
Fornings per chara Pasia	\$	0.03	\$	(0.02)		
Earnings per share - Basic Weighted average shares outstanding - Basic	Ф	4,269,610	Ф	(0.03) 4,269,610		
Earnings per share - Diluted Weighted average shares outstanding - Diluted	\$	0.03 4,679,277	\$	(0.03) 4,510,943		

#### AGENT INFORMATION SOFTWARE, INC.

#### Unaudited Consolidated Statements of Changes in Stockholders' Equity

#### For the Six Months Ended June 30, 2015 and 2014

	Commo	on Stock	Retained Earnings/ (Accumulated	Accumulated Other Comprehensive	Total Stockholders'
-	Shares	Amount	Deficit)	Income (Loss)	Equity
Balance, December 31, 2013	4,269,610	\$ 3,276,162	\$ (1,547,961)	\$ (20,682)	\$ 1,707,519
Net loss Foreign currency translation Comprehensive loss			(138,393)	(16,613)	(138,393) (16,613) (155,006)
Stock option expense		1,127			1,127
Balance, June 30, 2014	4,269,610	\$ 3,277,289	\$ (1,686,354)	\$ (37,295)	\$ 1,553,640
Net income Foreign currency translation Comprehensive loss			172,137	(31,777)	172,137 (31,777) 140,360
Stock option expense		2,255			2,255
Balance, December 31, 2014	4,269,610	\$ 3,278,417	\$ (1,375,824)	\$ (52,459)	\$ 1,850,134
Net income Foreign currency translation Comprehensive loss			142,166	(20,537)	142,166 (20,537) 121,629
Stock option expense		733			733
Balance, June 30, 2015	4,269,610	\$ 3,279,150	\$ (1,233,658)	\$ (72,996)	\$ 1,972,496

# AGENT INFORMATION SOFTWARE, INC. Quarterly Report

#### **Unaudited Consolidated Statements of Cash Flows**

#### For the Six Months Ended June 30, 2015 and 2014

	June 30 2015		June 30 2014	
Cash flows from operating activities:				
Net income (loss)	\$	142,166	\$	(138,393)
Adjustments to reconcile net income (loss) to net cash				
provided by operations:				
Depreciation and amortization		342,338		294,186
Stock option expense		733		1,127
Changes in operating assets and liabilities:		(44,380)		19,992
Net cash provided by operating activities		440,857		176,912
Cash flows from investing activities:				
Acquisitions of property and equipment		-		(8,309)
Capitalized software development		(270,000)		(350,000)
Net cash used in investing activities		(270,000)		(358,309)
Cash flows from financing activities:				
Payments of long-term debt		(13,393)		(13,072)
Common stock redemption		-		-
Net cash used in financing activities		(13,393)		(13,072)
Effect of exchange rate changes on cash		(20,537)		(16,613)
Net increase (decrease) in cash		136,927		(211,082)
Cash and cash equivalents, beginning of year	_	443,292		566,997
Cash and cash equivalents, June 30, 2015 and 2014	\$	580,219	\$	355,915