

March 27, 2019

Dear Shareholders:

On Wednesday, May 8, 2019 at 10:00am, the Company will hold its annual shareholders meeting at the new corporate offices located at 10535 Foothill Blvd., Suite 200, Rancho Cucamonga, CA 97130.

I encourage you to review the attached Proxy Card and cast your votes. The audited financial statements can be downloaded from our website at <http://www.agentinformationsoftware.com/investors.htm>. They are also available from Computershare at <http://www.investorvote.com/AIFS>.

For nearly 70 years, the company has had the extraordinary opportunity and privilege to provide services to countless customers, some of those customers have been with us since the 1970s. Notwithstanding, the constant changes that have occurred in our services and with technology for the last seven decades, one thing that has not changed; we are committed to our stakeholders and will continue to evolve and improve our products and services.

2018 was a very productive and successful year, we collectively accomplished most of the goals we planned to achieve. Like most businesses, we are about continued movement and we are indeed moving forward. Recurring revenue continues to grow at a steady rate given the mature market that we are in. EBITDA increased to 24% of sales from the 2017 level of 18%, an increase of \$319,000. We continued to control operating expenses while moving forward on the new product platform and search engine. Our staff did an outstanding job of focusing on customer service and support which again resulted in some of the highest marks in the industry. Internally the process of upgrading many of our internal systems was started and will be integrated into our business processes throughout the remaining of 2019.

The company is pleased that the SHAREit™ customer base is continuing to grow. The company was successful with the award of multiple RFPs (request for proposals). Three (3) of the awards are for existing customers and we added two (2) new customers at the end of 2018, that will be implemented during 2019.

The company's digital asset management software, MONTAGEdc™, was selected by a major consortium of public libraries in southern California as part of a pilot program to build and share historical documents, photos and related historical materials in digital format. MONTAGEdc will be used to catalog and host the content and then publish the data. MONTAGEdc is facilitating access to the public and in most cases making the data available to the public for the first time.

During 2018, our team intensely focused on addressing the needs of our customers to address workflow issues as well as major improvements in the integration with electronic materials (eBooks, eJournals,

subscription resources) which are increasingly important in today's library communities. These changes are integrated into our product update that are being deployed in 2019

In addition, the company undertook the task of migrating all our products to a new search engine, database and backend system. Our goal is to move from our existing infrastructure and transition to a new cloud hosting solution. The transition is underway in partnership with our hosting provider. Our early testing has proven successful and we plan to begin moving customers during the 2<sup>nd</sup> quarter of 2019.

Whereas we have called Ontario home for the last 6 years, the Company has found new offices and will be relocating at the end of April 2019. We are looking forward to hosting this year's annual meeting at what we feel will be home for a long time to come. In the nearly 70 years of operation, we have had five (5) locations. We hope that this facility will be a positive venue for our staff. If you are in the area, we would welcome the opportunity for each of you to tour the facility.

During the remaining months of 2019, the company will be focused on the migration of our customers to the new platform and improving the functionality of the new AAgent platform. Our objective is to work with our customers in order to enhance our products in simple ways in order to improve workflows, productivity and strengthen our business by taking advantage of the new components. The company's product management, customer service and support teams are second to none and are focused on improving our products in ways that will enrich the staff and user experience while using our products and services.

If you have questions, please do not hesitate to call me directly at (909) 569-1520 or email me at [prc@auto-graphics.com](mailto:prc@auto-graphics.com) or you may contact our Controller, Bryan Straight at (909) 569-1535 or [rbs@auto-graphics.com](mailto:rbs@auto-graphics.com).

Best regards,



Paul R. Cope  
President